



April 17<sup>th</sup>, 2008

REF: An Urgent Message From Weiss To Our Valued Partners

We thank you for your support during another successful year, and want to take this opportunity to talk about some positive changes coming our way in 2009.

We have taken a strategic approach to make the necessary investment in our operations & manpower to grow our business during the times of turmoil and create opportunities. It will require our organization to create fast reflexes, an aggressive attitude and serious changes to the status quo. Weiss will be out there looking for prospects with an expanded direct sales force to support its clients and the manufacturers it represents.

Weiss began the groundwork necessary to develop and implement a totally new Enterprise Resource Planning (ERP) software system nearly six months ago. The effect of the new system on our operations will be vast. The new software touches every part of our business- Sales/Distribution, Purchasing/Inventory Control, Order management, Accounting, Currency Conversion, Project Management including Time and Billing, E Commerce and detailed reporting for finance, Sales Management, Commissions management and CRM. We expect our processes to be dramatically streamlined. Several of our key personal have been devoting the bulk of their working hours to this process, and I am happy to report that 70% of the implementation is complete and the remainder will be completed by June 30<sup>th</sup>, 2009. The next phase of our implementation is for Quotation and the Customer Relationship Management (CRM).

Sage ACCPAC/CRM is a proven technology that provides real time information and integrates our business processes seamlessly, thus increasing productivity and operational excellence. I look forward to the implementation of this new technology and to the many benefits this innovation will bring to our organization, partners and our employees.

Thank you in advance for your patience during this transition (we promise it will be more than worth it)!

Sincerely,

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